



## We Are AMAZING



# Where we came from We were born from difficult cir

We were born from difficult circumstances, which compelled us to adopt a distinct approach. Facing challenges hands-on and adopting an uncommonly positive outlook, which proved us capable of achieving uncommon goals.

We focus on reinforcing the more positive aspects of each project, while anticipating challenges and making decisions.

We are proactive when facing the challenges ahead of us. We anticipate and deepen our knowledge of what is around us. We know what needs to be done and we do it.

Success was hinged not only on the circumstances: it was a result of our reaction to the circumstances.

From our ability to seek the accomplishment of our initiatives, to anticipate trends and to achieve goals: **We grow constantly.**And that is the essence of our existence.





# DELIVERING

## We Are **Amazing**

A full service hospitality management company and consulting firm specialized in hotel operation, development and asset management.

With nearly 1.600 hotel rooms, Amazing Evolution has been a trusted partner to hotel owners, developers and financial investors in managing and developing their projects





# TO HAVE CLEAR GOALS WE NEED ESTABLISHED CORE VALUES

### What We **Believe**

At Amazing Evolution Management, **our core values** are the principles that guide, motivate and inspire us as we bring our mission to life to fulfil our vision.

# PASSION / INTEGRITY / RIGOR / COMPETENCE / DETERMINATION / INNOVATION / RESILIENCE / COMPETENCE

#### **OUR MISSION**

We focus on value creation and return on investment for each property recognizing and respecting its nature. Our customers are our priority and we will provide them with a quality experience which is second to none. Delivering an innovative and impeccable service in a sustainable manner is our priority. We truly believe in the importance of our team in achieving this and we encourage their sense of belonging while developing their skills.

#### **OUR VISION**

Always do more and perform better to be the market reference by creating value in hospitality assets.

# 

#### Hotel & Resort Management

- Operations
- Sales, marketing and revenue management
- Controlling & reporting
- HR & legal
- Property maintenance and capex

### Hotel Development **& Investment**

- Concept and product development
- Feasibility and acquisition advisory
- Projects, licences and permits
- Project and construction management
- Pre-opening and opening services

### Specialized

#### Consulting **Services**

- Strategic partnership with Cushman & Wakefield in Portugal for the hospitality sector
- Several ad hoc consulting and advisory assignments, namely market and positioning analysis
- Transactions advisory
- Finance and technical due diligences

# Hospitality Asset Management

- Hotel management oversight
- Owner representation
- **Property management**
- Brand selection and negotiation

# EXPERIENCE AND SUCCESS ARE THE CORE OF OUR BUSINESS

Small but multi-skilled team of seasoned professionals that allows us to deliver on time on budget bespoke solutions to different client profiles

### What We do

#### HOTEL & RESORT MANAGEMENT

ACHIEVE THE BEST RESULTS BY CREATING THE BEST EXPERIENCE

- Creating and implementing operating models adequate to all stakeholders;
- Hotel operations, including front and back of house as well as overhead services;
- Hospitality management in multi-ownership tourism developments, including condominium administration:
- Monitoring and supervision of third party operations, including financials.

#### SPECIALIZED CONSULTING SERVICES

BEST PRACTICES AND REALISTIC SOLUTIONS TO CREATE COMPETITIVE ADVANTAGE

- Bringing operation and investment inside views to enrich hotel market knowledge;
- Practical and value-oriented advisory services across a broad range of property types;
- Bespoke hospitality consultancy, offering the high-quality strategic and transformational services with an approachable style and the latest industry thinking.

#### **DEVELOPMENT & INVESTMENT**

TAILORED APPROACH TO EACH TYPE OF DEVELOPMENT ACCORDING TO ITS DNA

- Providing turnkey solutions taking a hands-on attitude in all areas of hotel development;
- Delivering on time and on budget technical services, assisting owners to develop their property to the highest quality levels;
- Liaising with different entities and stakeholders to guarantee effective project development and approval;
- From interior design to selecting the appropriate contractors ensuring value creation since project inception.

#### **HOSPITALITY ASSET MANAGEMENT**

PROTECTING CLIENT INTERESTS
THROUGHOUT THE OWNERSHIP CYCLE

- Turning different goals and objectives between stakeholders into an aligned strategy to protect property and business value;
- A collaborative approach to operator oversight as a strategy to furthering their success and owners' investment values;
- Continuously exploring opportunities to refine and fine tune performance, implementing the necessary changes;
- Balancing creativity and efficiency in factually substantiated, thoughtful ways intended to improve performance strategies

























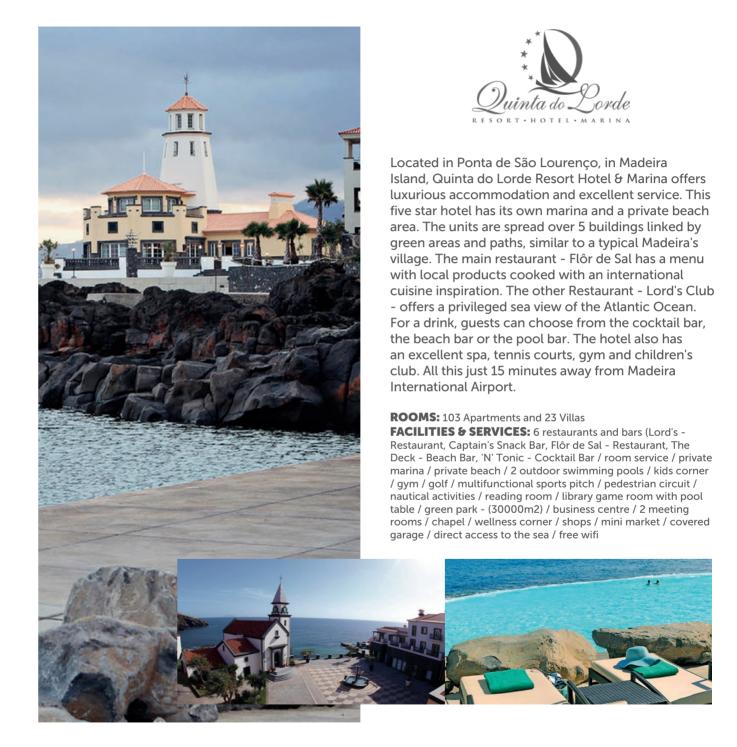




#### Where We Are MADEIRA **ISLAND** 10 HOTELS **GREAT** LISBON 1) Placid Village 2) Conrad Algarve 3) Algarve Race Resort 4) Alqueva Resort 5) Evidência Belverde Hotel 6) Aldeia dos Capuchos Golf & Spa 7) 1908 Lisboa Hotel CONTINENTAL **PORTUGAL** 13 8) Czar Lisbon Hotel 9) Rua das Canastras 15 10) You and the Sea 11) Quinta dos Machados 12) Hotel Golf Mar 4 19 13) Sleep & Nature 14) Fonte Santa Hotel **AMAZING HOMES & VILLAS** 15) Cristovão Colombo Hotel 16) Paul do Mar Sea View Hotel 17) Quinta do Lorde Resort Hotel & Marina 20) Villa Romã 21) Villa Lobeira

# PORTFOLIO HOTELS RESORT MANAGEMENT

Results and customer satisfaction are key to recognition



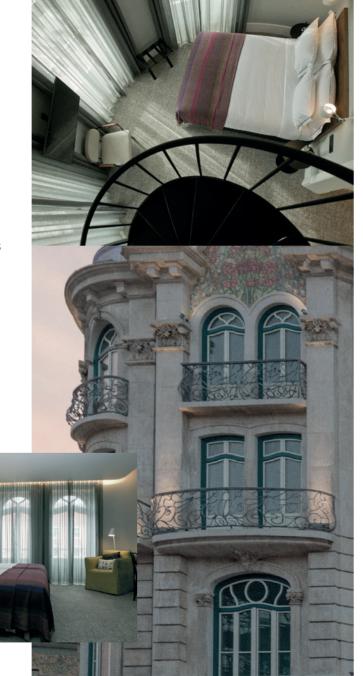


A 1908 award-winning building reborn in XXI<sup>st</sup> century Lisbon. The 1908 Lisboa Hotel welcomes people from all over the world. It's a hotel, a restaurant and also a bar.

A lifestyle boutique hotel in an exceedingly cool location in Lisbon. A beautiful Art Nouveau building reborn as hotel where art is expressed in many ways and shapes.

**ROOMS:** 36 trendy, well-designed, stylish and unique rooms and suites.

**FACILITIES & SERVICES:** Infame restaurant that absorbs the multiculturalism that surrounds it at the 1908 Lisboa Hotel and takes us on a journey through the palates of the world, not abandoning its local roots / 1908 Bar with outdoor lounge / Free wifi / Exclusive Concierge services

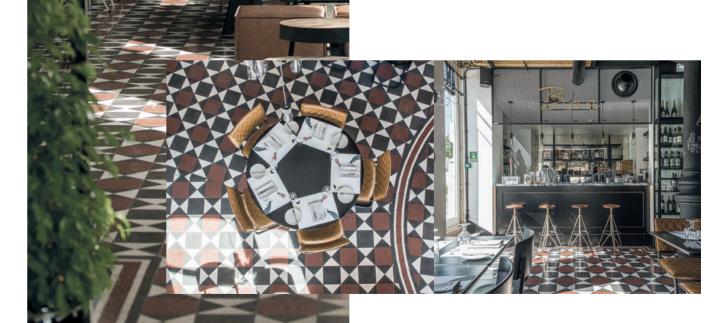




NTENDENTE \* LISBOA

Infame restaurant is integrated in Hotel 1908 located in the heart of the Intendente. Infame has a relaxed and elegant atmosphere with a touch of irreverence. The chef chooses an inventive kitchen, inspired by different influences and tendencies of Lisbon and the surrounding area in particular. Intendente is a neighborhood where the most diverse nationalities and cultures coexist. The menu takes us on a journey through the palates of the world, without losing the local roots. The ingredients of Indian and Oriental cuisine take center stage in dishes that blend flavors from the four corners of the world.

Because Infame is also the Hotel Restaurant, it is open every day.



#### ALDEIA

DOS CAPUCHOS

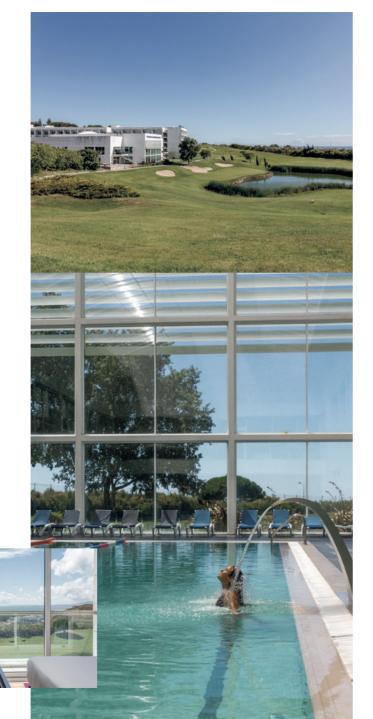
HOTEL-APARTAMENTO, GOLF & SPA

The Aldeia dos Capuchos Hotel, Golf & SPA, is located at the entrance of the historic Vila dos Capuchos, known for its unique character and the majestic presence of the Convent. It is a magnificent belvedere overlooking the sea, served by an extensive green area, featuring an outstanding golf course and an excellent maintenance circuit.

Easily accessible from Lisbon International Airport (20 minutes), only 10 minutes from Lisbon city centre and 5 minutes from the extensive golden sandy beaches at Costa da Caparica.

**ROOMS:** 229 rooms and apartments recently renovated and with amazing balconies

FACILITIES & SERVICES: Al Madan restaurant offers buffet services and Á la carte menu with local flavours from Portuguese and Mediterranean cuisine / Club House, Lobby and Pool Bars / Indoor and outdoor parking / Events organization / Free wifi / 9-hole golf course with sea view; driving range; putting green; pro-shop; equipment rental available / Conference centre with natural light and capacity up to 340 people / Spa & wellness centre 5 massage and treatments rooms; sauna; hammam; jacuzzi and chromotherapy; gym / Indoor heated pool 20 meters in length / Outdoor pool / Kids Club





Placid Village located near Carvoeiro Beach is only 45 minutes from Faro Airport, just a few minutes from the magnificent beaches, and the mysterious caves of the Algarve coast.

This accommodation offers modern 2 and 3-room apartments that combine facilities to welcome couples and families into an oasis of tranquility. The spacious apartments have contemporary decoration with an equipped kitchen, a dining and living area plus cable TV.

About a 15 minute walk from the centre of the fishing village of Carvoeiro, known for its rich landscape, hospitality of its people, its perfect location on a coast of rare beauty, warm, crystalline waters and a favourable climate all year round.



#### eviděncia belverde \* \* \* \* HOTEL

Just a few kilometers from Lisbon, south of the Tagus river, set in a privileged area by the sea, with spectacular golden sandy beaches, international renowned golf courses, wine cellars and magnificent landscapes, the Evidência Belverde Hotel, is a refuge of rest, comfort, modernity and leisure. The Hotel opened in 2013 under the aegis of authentic habitats, stands out for its modern architecture and exquisite design. The most varied backgrounds decoration pieces create a detailed, intimate and sensorial environment.

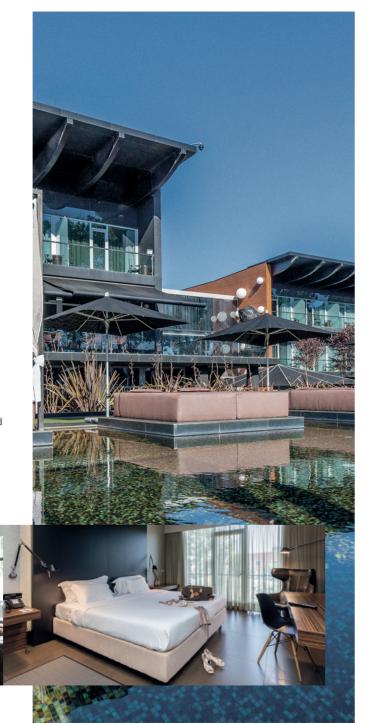
imperative. **ROOMS:** 71 modern and spacious bedrooms with balcony FACILITIES & SERVICES: The 19 restaurant has Portuguese and international flavours; Shot Bar with outdoor lounge / SPA with indoor pool / outdoor swimming pool / Gym / Meetings and

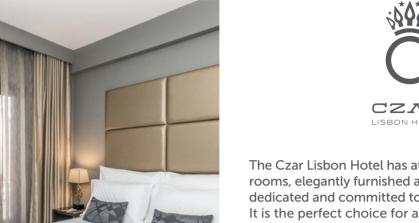
Events Facilities / Art Gallery / Chill out area / Parking / Free wifi

hotel, takes us to another place where time ceases

The outdoor swimming pool, ex-libris of the

to make sense and where dolce far niente is



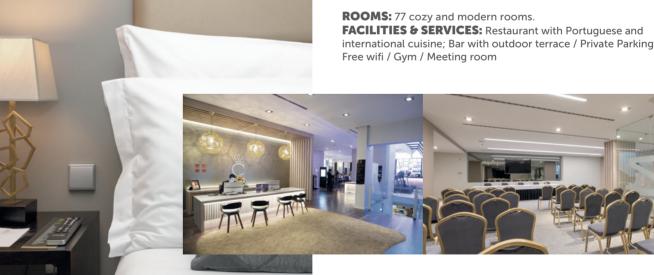




The Czar Lisbon Hotel has at your disposal 77 cozy rooms, elegantly furnished and cared for by a team dedicated and committed to ensure your well-being. It is the perfect choice for any stay in Lisbon, with the family, doing business or pure leisure, with personalized services at your disposal, an elegant and cosmopolitan atmosphere.

A reference for stays in Lisbon, the hotel is located in the city centre, in one of the most emblematic avenues - Avenida Almirante Reis. A few steps from the hotel there is a metro station, but you can also reach, within a short walking distance, downtown and the Terreiro do Paço central square, Rossio, Marquês de Pombal, Saldanha and São Jorge Castle, and many other central areas, historic sites and cultural venues.

international cuisine; Bar with outdoor terrace / Private Parking /





Situated between hills covered by the most enjoyable "Levadas" and the beach, the Paul do Mar Sea View Hotel, is the ideal place for a different vacation. With the family, in group or as a romantic atmosphere, choose your own pace and let yourself be involved by the hues, aromas and the sympathy of a single space, in a climate of excellence. It offers 3 swimming pools and 60 self-catering apartments all with balconies and panoramic views of the sea. The Paul Do Mar Hotel is a 10-minute drive from the National Park west of Madeira and 56km away from Madeira's Airport.

**ROOMS:** 60 rooms (studios and one-bedroom apartments) all with balcony and an amazing sea view

FACILITIES & SERVICES: Pica No Isco restaurant with traditional cuisine, with a terrace and panoramic views / Lobby Bar with outdoor lounge / Spa by Thalgo / Outdoor and indoor pool, indoor jacuzzi





Fonte Santa boasts a traditional décor and features an infinity outdoor pool set in a landscaped garden. Situated in the Rajana area, between Lisbon and Madrid this rural luxury hotel is the idyllic setting for a romantic, family getaway or to recover energies from the daily grind.

The historical area of Raia Perdida offers activities that allow exploring the origins of Portugal. Discover an area rich in culture, gastronomy, architecture and natur

**ROOMS:** 42 comfortable rooms (doubles, family & suites) FACILITIES & SERVICES: Papa Figos restaurant with





An outstanding seaside experience 50 kilometres North of Lisbon, the Vimeiro Resort offers gorgeous views over the cliffs and fine sand beaches combined with an enviable location on the unspoiled Portuguese West Coast. Enjoying a cliff top location with superb views over the Ocean, the Golf Mar Hotel offers private direct access to Porto Novo's beach.

Ideally located next to Óbidos medieval village, the heritage sites nearby are astonishing (head out to meet Peniche, Ericeira and Mafra), but it's the vast array of activities and the homely feel and friendly service that makes Golf Mar Hotel a unique destination.

**ROOMS:** 252 outstanding sea and nature view rooms **FACILITIES & SERVICES:** Restaurant and Bar / Business

Centre with 18 meeting and conference rooms / Parking / Kids

Club / Free wifi / Tennis court / Equestrian centre / Spa and

wellness centre with gym, sauna, hammam, indoor heated pool

25 meters long / Outdoor pool

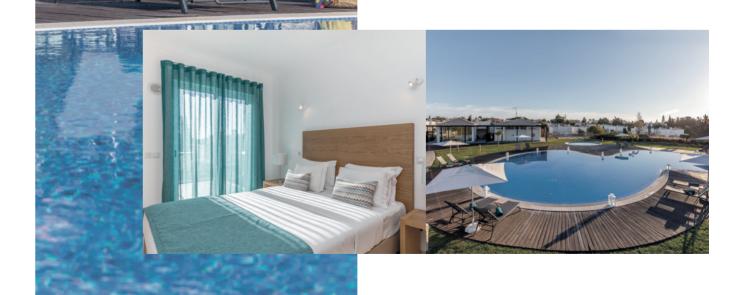




Hello Villas is located in Carvoeiro, a few minutes walk from the beaches. Just 50 minutes from Faro Airport, here are gathered those who want to be in the Algarve and feel at home.

Recently renovated Hello Villas is designed to welcome families, friends and couples who, due to the beauty of this area, make this place their refuge.

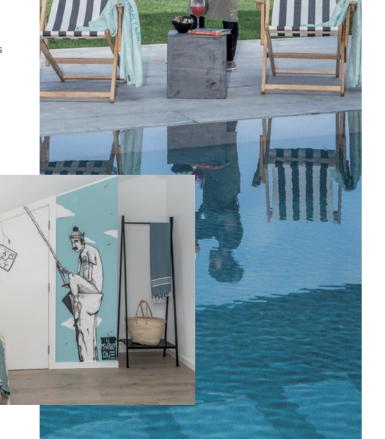
**ROOMS:** 28 one-bedroom villas and 30 two-bedroom villas. **FACILITIES & SERVICES:** Outdoor pool / Pool Bar / Playground



You and the sea ericeira hotel and apartments

Here one lives the proximity with the sea, the beach, nature and the culture that surrounds it. Those who visit us enter an immersive experience of the best the region has to offer: surfing, local crafts, nature or food. We are in the heart of Sul beach, Ericeira. We offer 36 apartments with hotel service, with typologies raging from studios to 5-bedroom, ideal for those looking for a relaxed beachfront experience with the comforts of city life.

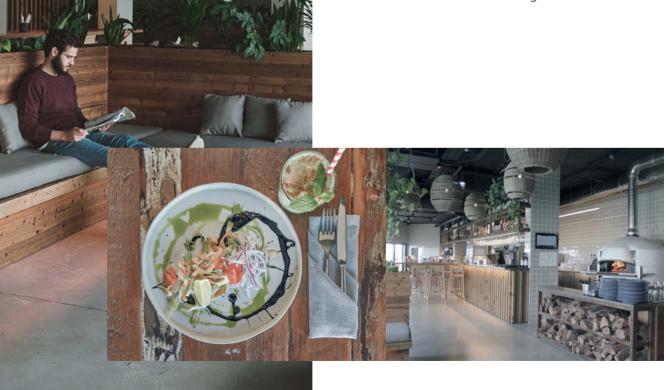
**ROOMS:** 36 apartments, from studios to four-bedroom apartments, with capacity for almost 200 guests **FACILITIES & SERVICES:** Restaurant and Bar / Parking / Kids and sports area / Surfboards and equipment rental / Spa and wellness centre: indoor heated pool; massage and treatment rooms; gym and hammam



### JANGADA

RESTAURANT & BAR

The Jangada Restaurant is located inside the hotel You and the sea in Ericeira, in front of the Sul Beach. With a beautiful sea view, the menu presents fresh and authentic flavors, always with products of local suppliers. The decoration of Jangada, in the hotel style, is simple but comfortable, made to create a relaxed, cozy atmosphere with several notes of vegetation. There is a wood oven where several pizzas are prepared. The influence and freshness of the sea is present in many of the dishes they serve here. Open every day for the Hotel Guest and for those who want a real good meal.





Quinta dos Machados is the most genuine rural tourism and events venue, it has four centuries past, but we continue to make history! Located in Mafra is only 20 minutes from Lisbon Airport and to magnificent beaches in Ericeira.

Surrounded by nature, the atmosphere predisposes our guests to a unique experience of rest and vitality. Our enchanted forest has 15-hectare space, in which we offer beautiful walks, jogging and delicious regional picnics.

**ROOMS:** 29 charming double rooms and 2 unique family rooms **FACILITIES & SERVICES:** Specialized in events and weddings; Cantinho dos Sabores restaurant; kids play area; outdoor pool; SPA with massage area, gym, sauna, turkish bath, jacuzzi, relaxation área and solarium; meeting rooms; and free wi-fi





The Algarve Race Resort is located in Algarve, 12 Kms from Portimão, between the Algarve countryside and the International Racetrack of Algarve. Because we are imbued with the spirit of racing, we have to tell you that the Algarve Race Resort is 84 Kms away from Faro International Airport and 294Km from Lisbon Airport. Wherever you come from, the road is easy and fast.

The proximity to the racetracks in no way detracts from the peace and silence of those who come to rest. On the other hand, for lovers of speed and sports with wheels, this is a unique and a must-visit place.

ROOMS: 107 rooms and 149 apartments.

FACILITIES & SERVICES: Main restaurant "Nelson Piquet"

/ Pool bar / Spa and wellness center / Heated indoor pool /
Outdoor pool / Massage and treatment rooms / Gym / Banho
Turco (Hammam) / Meeting rooms / Playroom.

#### VILLA ROMÃ

#### VII I A SONEGA

#### VILLA PEDRAS

#### VILLA LOBEIRA











AMAZING HOMES&VILLAS







Whether you are looking for an intimate apartment for two, a grand mansion or a private family villa with the services of a hotel, Amazing Homes & Villas has a portfolio of properties for every customer.

WE OFFER A FIRST-CLASS

**TAILORED SERVICE.** 

Our goal is to combine the luxury residential vacation experience with the consistency and excellence of a five-star villa resort.

Amazing Homes & Villas has a dedicated team of professionals focused on individual customers' needs and requirements by taking care of all details that will make guests' holiday experience truly memorable. Additionally, each home rental comes complete with a dedicated concierge to attend to individual needs.

At each property Amazing Homes & Villas prepares every single detail to make guests feel at home.
All the bathrooms are equipped with toiletries and towels, high-end linen, bathrobes and slippers.

Welcome complimentary continental breakfast, daily cleaning service, pool towels, a hairdryer and a safe are always provided.

# **PORTFOLIO**



#### Sleep & Nature Hotel Themed boutique resort in the Alentejo, Montemor-o Novo

ROOMS: 24



#### Rua das Canastras 15

Boutique hotel in downtown Lisbon, near Tagus River ROOMS: 35



#### **Alqueva Resort**

Boutique hotel in Alentejo, just by the Alqueva lake ROOMS: 51



#### Cristóvão Colombo Hotel

Boutique hotel in the city centre of Funchal **ROOMS:** 35

# PORTFOLIO HOSPITALITY ASSET MANAGEMENT



#### $CONR\Lambda D^{\text{m}}$

Owners Representative Property Management

# SPECIALIZED CONSULTING SERVICES





Partnership with Cushman & Wakefield Transactions advisory



SONAE CAPITAL



Partnership with Cushman & Wakefield Transactions advisory



**CASANOVA**BRAGA

Market Study & Concept Positioning



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